From: Anna Raley
To: Anna Raley;
Subject: Leadership Strategies Newsletter Mar/Apr 2008
Date: Thursday, April 10, 2008 2:58:25 PM

Leadership Strategies Newsletter

(800) 824-2850 * www.leadstrat.com** **Mar/Apr 2008**

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Would You Like to Get Published?

Thanks for Reading!

Dear Sandra,

Leadership Strategies has turned 15! Please join us this Saturday, April 12, for an Open House to celebrate our Anniversary!

When: Saturday, April 12th, 7:00-9:30pm
Why Come: Wine, beer, & hot hors d'oeuvres will be served. Prize drawings held every 30 minutes. Meet our staff and CEO!
Directions: Click here!
Questions: 770.454.1440

Here's to all your meetings being *masterful ones,*

-- Michael Wilkinson
Managing Director

Best Practice Tip for this Issue: Establish a Recharge Activity

Early in the session, establish a fun recharge activity that takes less than a minute to do and involves both voice and movement. For best results, let the group come up with their own re-charge. Not only will this serve as an icebreaker, it will also give the group an early introduction

This Issue's Special: Portland Effective Facilitator course - 10% early bird discount offer

We're celebrating opening a class in a new city! Register now for the Portland Effective Facilitator course and receive a 10% early bird discount offer.

Date: **June 17-20th**

Location:
Northwest Regional Educational Laboratory (NWREL)
101 SW Main Street, Suite 500
Portland, OR 97204
Call 800-824-2850 ext. 77, or Click here for details.

Upcoming Classes and Webinars

The Effective Facilitator

4-Day
Apr 14-17 Chicago
Apr 22-25 Denver
Apr 28-May 1 Atlanta
May 5-8 Dallas
May 12-15 Washington, DC
May 19-22 Atlanta
Jun 9-12 Atlanta
Jun 16-19 Chicago
Jun 17-20 Portland NEW!

Streamlined 3-Day
Jul 7-9 Sydney
Jul 21-23 Atlanta

Masterful Meetings

to group decision-making. Make it a point to use the recharge activity at least once in the morning, and as many times as necessary each afternoon.

Learn more about keeping the energy high in The Effective Facilitator! To register for *The Effective Facilitator* course, click here or for more details or call (800) 824- 2850.

- **For Facilitators: Be a Hack of a Facilitator!**
  Assuming that you have been appointed Facilitator for a one-day Meeting or a longer Retreat, you are faced with the challenging role of communicating strategically with a group of persons within an organization who could be: evaluating their firm's activities for a specific period; planning for the future (i.e., compiling a five-year strategic plan); or meeting for any other business related issue which needs to be brought into focus. You could be totally unfamiliar with...
  Click here to continue
- **For Leaders and Consultants: Innovation**
  Innovation is the buzz word in today's marketplace. Everyone wants to innovate and ideate on new concepts or incremental ones. Pressure from your boss (and your peers) to establish and implement innovative and elegant solutions for your team and for your clients is pushing the sanity level to its maximum! How do you address these challenges...?
  Click here to continue
- **For Strategic Planners: Thinking About Starting Your Own Business?**
  "I've been thinking about taking the leap and starting my own business. I'm ready to be on my own and, from talking to potential customers, I'm pretty sure that I would be successful. It's scary though. I have a family. I have bills. Suppose I don't make it?...
  Click here to continue
- **Client Success Story: Macquarie Adviser Services**
  "We needed someone to take our staff on a journey, with both a personal and business focus," explained Helen Kalokerinos, the senior marketing manager at MAS. "We chose Leadership Strategies as they had the right personality for the conference: fun, intelligent and challenging! We also needed someone with experience in dealing with...
  Click here to continue
- **The PDI Difference**

Jul 14-15 Atlanta

Buying Styles
Nov 24 Atlanta

Facilitation For Trainers
Nov 10-12 Atlanta

The Effective Consultant
Jun 2-4 Atlanta

Facilitator Certification*
Dec 18-19 Atlanta

Secrets to Facilitating Strategy for Governments & Non Profits
Jun 16-18 Washington DC

From Management to Leadership
Sep 8-10 Atlanta

Advanced Facilitation
Oct 2-3 Atlanta

Strategic Planning
Oct 14-15 Atlanta

WEBINARS

DISC Communication Styles
Apr 18

Introduction to Facilitating Groups
May 15, June 13

Strategic Planning
May 29

CLI CK HERE TO REGISTER FOR WEBINAR

PDI stands for Practical/Dynamic/Interactive. It's what sets Leadership Strategies above the rest. The PDI Difference can be seen in every aspect of what we do.

Practical Methods that Produce Results: We use proven methods and techniques in both our training classes and our facilitated sessions. Each and every session is carefully planned and executed with precision to ensure consistent results that apply to real-life situations - and produce measurable results.

Dynamic Energy that Keeps You Engaged: Our facilitators operate on "Level 3" energy so participants are engaged from beginning to end. No doodling in our sessions! We also use a wide variety of techniques to keep the interest high and be sure everyone contributes their best ideas.

Interactive - Proven Methods for Successful Integration and Application: In our facilitated sessions, our trained facilitators set people up in teams to enhance collaboration and ideas that work from every angle. In our training sessions, it's *"practice, practice, practice"* so participants learn by doing it themselves, by critiquing others in the class, and receiving immediate feedback from the instructor.
Learn more about The PDI Difference

- **Spotlight: National Facilitator Database**
  Are you looking for a facilitator for an upcoming session, and don't have a clue where to start? Or, maybe you're a facilitator with great skills and experience looking for clients. In either case, we can help. The National Facilitator Database does both. If you would like to speak with one of our Client Relationship Managers to learn more, call 800-824- 2850. NFDB.com is managed by *Leadership Strategies*.
  Visit the NFDB Website
- ***Would You Like to Get Published?***
  Do you have proven strategies on Facilitation, Leadership, IT/Consulting or Strategic Planning that you would like to share in an upcoming newsletter issue? We'd love to hear from you. Each article should be 750-1,000 words. Images must be provided in either a .jpg or .gif format. Include your contact information and a 30- to 60-word byline. Click here to email your articles to us.
- ***Thanks for Reading!***
  We hope you have enjoyed this newsletter and found it useful. Please forward it to any friends or colleagues who might be interested. If you have any feedback, or if you have a tip you'd like to share in a future issue, please email us.

*Prerequisite Required

To View the Entire Public Course Schedule, **click here**.

To Register for a Public Course, **click here**.

Learn about our online training courses:
For *Springboard Online!* **click here**.
For *DISC Self Study* **click here**.

Quick Links...

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- **National Facilitator Database**

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