

# Compelling Conversations

Develop your communication style by leveraging your MBTI®



Leadership Strategies 

## WHY IT WORKS

Communication is essential in building and maintaining relationships. Compelling conversations are a natural byproduct of healthy communication, requiring both speaking and listening.

## LEARN HOW TO

This workshop helps participants identify and understand their own and others' communication style based on MBTI® type and practice their skills to communicate more effectively.\*Requires completion of MBTI® 1: Know Thyself Workshop.

## IDEAL FOR

- **Self-understanding and individual development**
- **Team building**
- **Management and leadership training**
- **Coaching**
- **Organizational development**
- **Diversity and multicultural training**
- **Problem solving**
- **Career development and exploration**
- **Academic counseling**
- **Education and curriculum development**

## DURATION

Half-Day

## FORMAT

Virtual  
In-person

## OBJECTIVES

- Self-assess your current communication style
- Increase your understanding of differences in communication styles
- Develop greater awareness of the impact of personality type when communicating
- Identify where you may need to adjust your communication style to maximize your impact
- Practice the skills of communicating effectively
- Create a personal action plan that encourages follow-through to enhance communication

## AGENDA

### Half-Day

- Welcome, Session Overview & Introductions
- Raising Awareness: Your Communication Style
- MBTI® Refresher
- Effective Communicating
- Starting the Conversation
- Identifying and Adapting Your Communication Style
- Break
- Focus of the Conversation
- Putting it into Practice
- Action Planning — Putting it All Together
- Session Close, Review, Next Steps

leadstrat.com 800.824.2850

Give us a call  
when you're ready  
to Level Up!



Level up. 