

# Networking Your Way to Success

Build high-performing and happy teams



Leadership  
Strategies 

## WHY IT WORKS

Networking is vital to career success. People who network effectively have more job opportunities and tend to be promoted more often. In this course, you'll create a networking plan that matches your interests and style in order to reap the benefits of proactively networking.

## LEARN HOW TO

Network both at work and beyond in order to discover and expand opportunities for professional growth.

## IDEAL FOR

- **All business people**

## DURATION

Half day or 1 day

## FORMAT

Virtual

In-person

Blended

## OBJECTIVES

- Describe effective and ineffective approaches to networking
- Describe the short term and long-term benefits of networking
- List at least three ways to network
- Deliver an effective elevator pitch
- Practice networking and receive feedback
- Develop a networking plan

## AGENDA

### Half day or 1 day

- What is networking?
- Why network?
- Ways to Network
- Preparing to Network
- Speed Networking
- Create Your Networking Plan

leadstrat.com 800.824.2850

Give us a call  
when you're ready  
to Level Up!



Level up. 